

SUCCESS EPITOMIZED

Success is predictable when you have the right keys.

BUSINESS PERFORMANCE EXPERT

Objective

If you are looking for an opportunity where you are rewarded for your results and want to make a difference in the lives of those you work with, we have an incredible opportunity for you. We have recently created an elite team of representatives that work with business owners and senior executives to transform their businesses. As a member of this team, you will have the opportunity to interact one-on-one with business owners to help them grow their business by 30 – 100% in six to twelve months. This position is a unique opportunity to join a dynamic and high performance team and represent the transformational strategies of Success Epitomized.

Essential Duties & Responsibilities

- Use a consultative Success Epitomized five competencies approach with business owners and senior level executives to identify ways we can help them grow their business by 30 – 100% in the next six to twelve months.
- Conduct one-on-one meetings and influence the decision makers to take action.
- Take an entrepreneurial approach to their role by prospecting for leads, setting own appointments, generating referrals, networking and conducting market planning.
- Drive revenue to the company.
- Partner with in-house appointment setters to schedule meetings.
- Maintain primary point of contact relationship status with clients.
- Report activity and results on a daily basis.
- Proactively improve performance through coaching and feedback provided by management.

Qualifications

- Candidates must have at least 1 year of training under the Business Performance training team
- Must have prior experience working with business owners or senior level executives
- Traits, attitudes, skills: unstoppable mindset, coachable, exceptionally driven, resourceful, results-oriented, passionate about helping businesses grow, big-picture thinker who rolls up sleeves to results, persuasive, assertive, honest, strong sales closing ability, quality follow-up, attention to detail, intuitive, gregarious, outstanding verbal communicator and active listener



Location

Varies

Employee Type

Full-time

Manage Others

Yes

Experience

At least 1 year of training under the Business Performance training team

Travel

Yes

Compensation

\$24,000-\$60,000+

Interested in applying for this position?